

# ALESSANDRO SCIPIONI

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## AREAS OF EXPERTISE

*Treasury and Debt  
Management Information  
System*

*Analysis of Public Debt  
Portfolio and Debt Strategy*

*Assessment of Public Debt  
Office needs to strengthen  
Treasury and Debt  
Management*

*Public Debt forecasting and  
reporting*

*Issuance Strategy for  
Domestic Debt Market*

*Evaluation and mitigation of  
Contingent Liabilities*

*Financial Markets Trainings*

*Project Coordination and  
Supervision of local projects  
teams*

## SKILLS

*Presentation Skills and  
Workshops facilitation*

*Ability to communicate with  
all levels of government  
representatives*

*Capacity to work in  
multicultural environments*

*Initiative and aptitude to  
work independently*

*Able to work under pressure  
with a sense of priorities*

*Work planning, organizing  
teams tasks and providing  
guidance*

*Investigation and problems  
solving skills*

*Integrity and professionalism*

## SUMMARY

Independent Adviser in Public Financial Management. I work with the International Monetary Fund, the World Bank, the United Nations Conference on Trade and Development (UNCTAD), and the European Commission.

I undertake short and long-term assignments to national financial authorities (mainly Ministry of Finance and Central Bank) in developing and emerging countries. Since 2007, I worked with the governments of Bangladesh, Bolivia, Cambodia, Colombia, Egypt, Ethiopia, Georgia, Nicaragua, Sudan, Uganda and Zimbabwe.

Extensive experience in providing training courses and facilitating workshops for government officers or financial markets professionals in the private sector.

Ability to work, conduct trainings and submit reports in **English, French and Spanish**. My mother tongue is **Italian**.

## EDUCATION

**Master in Economics with Distinction** 2003-2004

*Institute for European Studies, University of Brussels (ULB)*

Macroeconomics and Public Finance

**License in Economics** 1993-1996

*University of Geneva, Switzerland*

Macroeconomics and Finance

## EMPLOYMENT HISTORY

**Independent Public Financial Management Adviser** April 2007- May 2012 / April 2013 - Actual  
*International Monetary Fund, The World Bank, UNCTAD, European Union*

- Advised Senior Management of government institutions which have successfully restructured their organization, strengthened public debt management and treasury operations, improved public policies and the institutional framework of public finances, and developed their domestic debt market.
- Medium Term Debt Strategy Workshops for the IMF and the World Bank.
- Debt Portfolio Analysis, Debt Database Validation, Statistical Bulletins Workshops for UNCTAD.
- Implemented Treasury and Debt Management Information Systems for the IMF and UNCTAD.
- Designed and Implemented Business Continuity and Disaster Recovery Plan for the European Union.

Major assignments:

- Resident Adviser for the World Bank Treasury in the Ministry of Finance of Colombia (Jan. – Dec. 2014), Government Debt and Risk Management.
- Resident Adviser for the International Monetary Fund in the Ministry of Finance of Colombia (June 2011 – May 2012), Modernization of Treasury and Debt Management.
- Public Debt Management Expert for UNCTAD in the Ministry of Finance of Cambodia (June – August 2007) Asian Development Bank (ADB) Support to Public Financial Management Reform Program.

**Economist and Program Manager** June 2012 – March 2013

*State Secretariat for Economic Affairs (SECO), Ministry of Economy, Bern, Switzerland*

- Managed a portfolio of bilateral projects to finance governments in their efforts to strengthen public finances (in Colombia, Serbia, Tunisia and Egypt). Represented Switzerland during the negotiations with the governments of these countries and assessed needs of local authorities (official visits).

## LANGUAGES

Native:

**French and Italian**

Fluent:

**English and Spanish**

Intermediate:

**German**

Experience in working,  
facilitating workshops and  
writing reports in English,  
French and Spanish.

- Represented Switzerland in the Monitoring Committee of several global initiatives managed by the IMF and the World Bank and aimed at reinforcing public finances in developing countries.

### **Communication Supervisor**

2006

*Synthesis Bank, Geneva, Switzerland*

- Wrote articles on macroeconomic perspectives and financial markets published in the major newspapers and specialized magazines of Switzerland.
- Responsible for Press releases and weekly newsletters to customers.

### **Journalist**

2005

*L'AGEFI financial newspaper, Geneva and Lausanne, Switzerland*

- Wrote approximately 150 daily articles on economic perspectives and financial markets.

### **Financial Applications Specialist**

1999-2002

*Reuters, Geneva, Switzerland*

- Elaborated and gave trainings to approximately 900 financial markets professionals (mainly traders and portfolio managers).
- Managed support during the implementation of Reuters Software in approximately 40 financial institutions based in the area of Geneva.
- Defined end-users requirements and suggested desktop design solutions for financial analysis.

### **Currency Dealer (Internship, 6 months)**

1998

*Rhône Poulenc Finance, Geneva, Switzerland*

- Front Office FX operations (Currency Swaps, forwards, FX options) and assistance to the Head of Treasury with cash flow forecasting.

## OTHER CERTIFICATES

### **Debt Management Performance Assessment (DEMPA) Certificate**

The World Bank

March 2015

### **Regression Models Verified Certificate**

Coursera online, John Hopkins University

April 2015

### **Risk Management Certificate**

United Nations Institute for Training and Research (UNITAR)

April 2010

### **Debt Rescheduling with Paris Club**

United Nations Institute for Training and Research (UNITAR)

November 2008

### **Reuters Dealing Accredited Operator**

Reuters Certified Operator for forex and currency derivatives trading

December 2001

### **ISMA Certification for Fixed Income and Money Markets Specialists**

International Capital Markets Association (ICMA)

November 2001

## COMPUTER SKILLS

### **Financial Software**

- Reuters 3000Xtra, Reuters Dealing, Reuters Desktop Design Solutions
- Bloomberg

### **Treasury and Debt Management Software**

- Debt Management and Financial Analysis System (DMFAS) including data migration
- Reuters Kondor, Mysis, Wall Street Systems
- Medium Term Debt Strategy (MTDS) toolkit

### **Other Software**

- Relational database management system: Oracle and Microsoft Access, SQL requests
- R for Statistical Computing
- Bizagi for Business Process Modeling (BPM)
- MS office including Excel macro development
- Visual Basic for Applications (Beginner) and HTML for Web Design (Beginner)
- SAP for projects financial planning and Microsoft Project Manager